



## PRESIDENT'S REPORT

### ANNUAL GENERAL MEETING – 22 JUNE 2008

Dear Members,

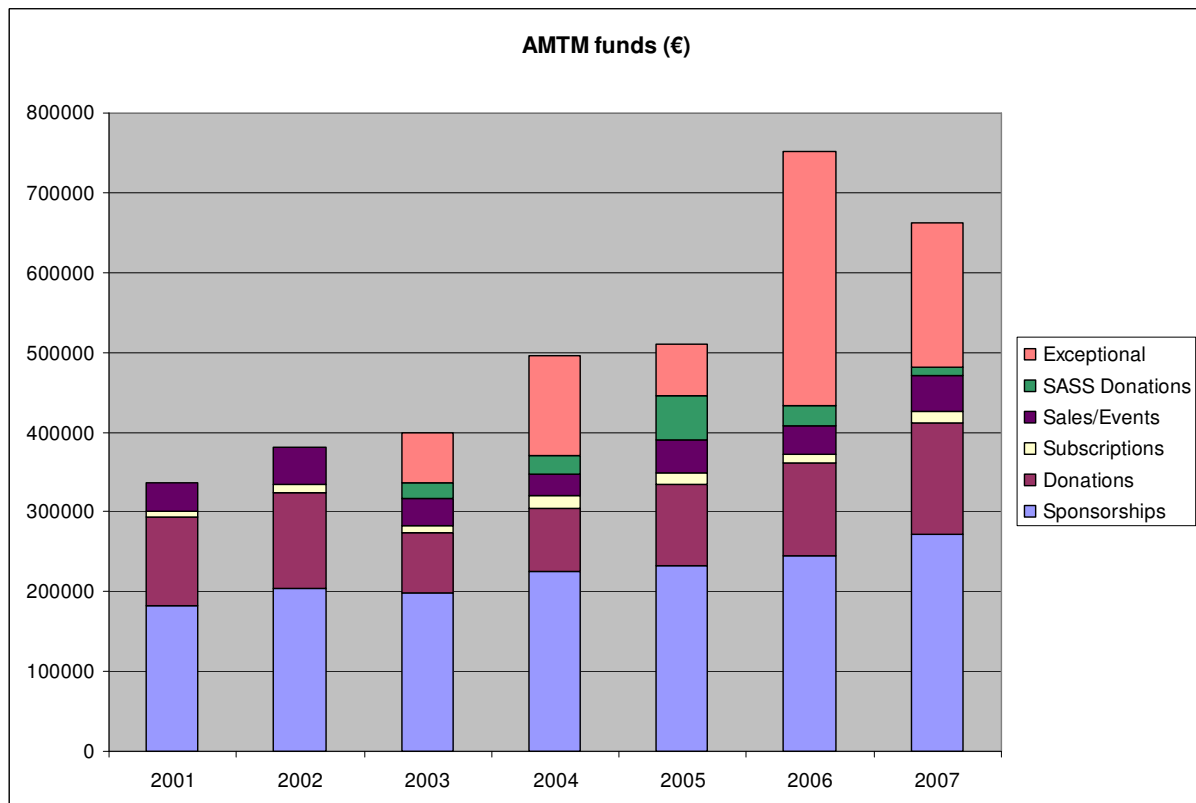
For sixteen years AMTM has been developing its 3 domains of inter-dependent activities in an international field: medical aid, assistance in development and sponsorships.

This individual feature allows to us bring wide-ranging support effectively to disadvantaged people in Nepal and India, especially to Tibetan refugees and in particular to women and children.

Once again our **3,900** members who acknowledge this commitment have this year given us their generous support with funds in the sum of **€664,710**.

It is however an overall drop of -12% compared with the year 2007. This is due to a drop in so-called “exceptional” revenue of -43%. 2006 though included a high sum of this kind of funds with the bequest from Mrs Poullin and the Lara Fabian concert.

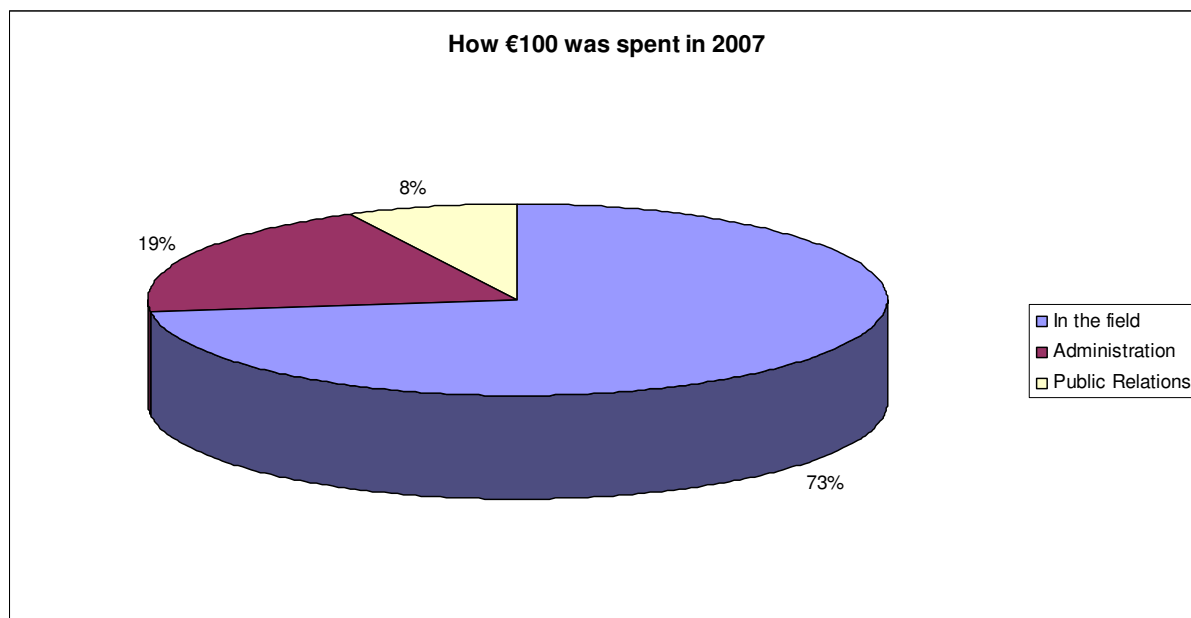
Nevertheless, it is very satisfying to note that “discounting exceptional revenue” (in principle one-off items) we then have an increase of **11%**. Moreover, each sector shares in this trend: Sponsorships +11%, Donations +21%, Subscriptions +30%, Sales and Events +25%.



The Association's main activities continue to grow steadily and this year they have been particularly vigorous which is very encouraging.

Thanks to this strong support our team of active members (**115 volunteers and 5 paid employees**) has been able to work effectively. Our achievements in the field to which we allocate almost three quarters of our funds bear witness to this fact.

Whatever the activity, maintaining this ratio is our primary objective and is the clearest sign of good management in an Association.



NB : In the field section includes a fixed reserve for future projects

The 2007 balance sheet (I) and AMTM's future prospects (II) highlight AMTM's sound constitution.

## **I) The 2007 balance sheet of our activities**

Our activities were carried out both in the field (A) and in France (B)

### **A) Activities in Nepal and India**

AMTM's aim is to be present in the field and this year our activities have been numerous with 7 missions going both to India and Nepal:

- 4 wide-ranging missions
  - April 2007 to Kalimpong (India) and Bhutan
  - May 2007 to Kathmandu (Nepal)
  - August 2007 to Spiti and Rewelsar (India)
  - October 2007 to Kathmandu (Nepal)

All these missions have included health care, vaccination sessions, giving basic hygiene instructions, handing over sponsorships, ensuring that money has been used effectively and working at setting up local partnerships.

- 3 missions devoted to the *Nunnery* project. The scale of this project demanded essential, regular monitoring to ensure that building work progressed and complied with quality requirements. These missions have also been an opportunity to study bulk food purchasing for all the sites we support in Nepal.

Here are some examples:

### 1) Medical aid

- **Purchase of tools/equipment: €6,000**  
A surgical saw set was bought for the *Nepal Orthopaedic Hospital* of **Dr. SOETE**.
- **Sharing in the activities of the Sisters of Cluny at Kalimpong in India:**
  - **€1,600** for providing basic medicines to supply 8 local health centres in the region.
  - **€2,000** for their surgery project.

### 2) Assistance in development

2007 saw some wonderful achievements, in particular:

- **Various types of construction work;**
  - **A drainage system** for the site at Dudjom: **€2,400**  
An essential item for good hygiene.
  - **Toilets, showers and a classroom** at Palyul: **€6,639**.  
Mr. Morlon's donation made this significant improvement possible for the 250 children on this site.
  - And especially **the new Kunsang Chöling Nunnery: €84,700 (out of €100,000)**.  
This beautiful project, which is the highlight of the year, will be finished towards the middle of 2008 and will let 50 nuns, whom we have been supporting for many years, move into a much larger building in a more suitable district for their way of life.
- **School equipment/furniture** for Manjughoksha School in Kathmandu: **€1,245**
- **Purchase of a pick-up** on the Jangsar site in Kalimpong: **€9,000**  
This vehicle will be used to transport water in a tank during the dry season. It will also allow food to be bought more cheaply in a neighbouring town and then to be transported back to the site.  
This purchase was financed by the profits from the Lara Fabian Concert.

### 3) Sponsorships

AMTM manages over **950 sponsorships**, mainly for children.

Sponsorships represent about half of the Association's recurrent income and are an important indication of the Association's continuity.

They are monitored throughout the year by Sabine Charbonnier, Sophie Mouterde and the people in charge of the sites.

Sponsorships provide psychological and financial support for the sponsored children, and require constant supervision by the people in charge of logistics at each site. An aim of each mission is to carry out a personal interview with each sponsored person and this will be included in the mission report on the relevant site.

The option of a monthly direct debit payment helps the administration for us (it has no effect on the mission dates and no reminders are needed either) and our sponsors as well. It has met with a huge success and **670** sponsors i.e. **70%** have opted for this method.

Every mission in the field reminds us of the vital support provided by each individual sponsorship. The proportion of sponsorship money spent on food is rising continuously with the rapid increase in price for basic items of food. For the moment the only mitigating factor is the strength of the euro which compensates in part for this galloping inflation (in six years the exchange rate for the euro has improved in Nepal and India by almost 40%).

## B) Activities in France

### **Increasing our team of permanent workers**

Now that we have new premises we took a decisive step in October, as anticipated last year, and appointed our first full-time salaried worker Marc GILLE to the position of Director of Operations.

Since the 1 January 2008 with the President now working 3 days a week instead of 4 this appointment, which has finally been made, has doubled the working time of the management team. Apart from this permanent position being essential now Marc will enable us to organise the Head Office more efficiently and also send reminders to the sectors that are beneficial to AMTM (for example company donations and grants).

The quality of our work which is still is the most important objective for me made this new structure necessary.

In the same way the management team has doubled with the appointment of a Deputy Director alongside the Director for each section of the Association (medical, pharmacy, sponsorships, development, accounts, I.T. and public relations).

The appointment of a full-time member of staff increases organisational costs significantly. But the aforementioned activities together with our customary growth should mean that we can stabilise our ratios within two or three years.

While on this subject a presentation of our activities and funds similar to that of other large associations will be put in place during 2008.

Moreover, the (*Conseil national de la comptabilite*) French National Accounting Board has just published (in April 2008) its guidelines on how to set out the Annual Use of Funds Statement (CER). As well as the required transparency this statement will allow useful comparisons to be made between associations.

Several activities have taken place to secure funds for the missions and the growth of the Association, in particular:

- **An auction of paintings at Drouot** with the help of the Metanoïa Gallery and l'Étude Adler: **€5,450**
- **The Xmas Fete at UNESCO** is still a success. It lets us inform our members, meet new members and have a nice time together. The profits from December 2007 were over **€17,600**
- **Sale of calendars and cards:** profits of more than **€5,000**. It is also an excellent way of making AMTM known on a long-term basis. This year the printing was donated by JPA Printers. This valuable partnership helps us to significantly reduce our costs (for paper and printing) for a number of our documents: brochures, biannual journal, post cards, calendars, requests for funds...
- Our system for **online donations** on our website was set up in 2006. The latter is updated more frequently to make it more attractive. With more than **€13,000** received in 2007 (more than **€7,000** were donations) the result is most encouraging. We are hoping to do even better after a complete transformation of our website [www.amtm.org](http://www.amtm.org).

## **II) Future prospects**

While the team in France (A) is essential a local team (B) working in the same spirit and with the same values is vital to ensure the continuity and development of our activities throughout the year.

### **A) To establish efficient operations for the French team**

For example:

-Overhaul of our data base and change our book-keeping software in order to adapt to current needs (analytical administration, regular monitoring etc).

-New version of our website with new functions: online shop, regular donations, online appeals, sponsorships etc.

-Arrange regular operational meetings with the directors to guarantee choice and advancement of priority projects.

-Creation of a support committee made up of celebrities to increase the number of special events organised in aid of AMTM and to inform more people about us. Each AMTM 'Ambassador' can help us whenever the opportunity arises.

### **B) To organise a local team in the AMTM House in Nepal**

Like our Head Office at Nanterre, this local team will ensure a permanent representation of AMTM's activities. There are two medical rooms (a consultation room and a pharmacy), an administration office with internet access (our local representatives will be able to monitor the sponsorships and various projects in the field, set up the link between sponsors and the people they sponsor etc), two bedrooms to receive the AMTM team when on a mission and two bedrooms for the family of our local liaison officer.

A team will be made up around this first nucleus according to the projects judged to be a priority (pharmacy, cooperative for purchasing food etc).

This AMTM presence at a cost of only 18,000 Rupees (€180 based on the exchange rate of May 2008) per month will have important repercussions for the Association's operations: increase in the number of missions, as well as in the number of projects, (agriculture, medical presence throughout the year, English lessons etc)

Indeed the current system of organising the missions is at its maximum for Nepal. In order to grow we cannot leave in 20 strong teams (including translators and our local liaison workers a 29 strong team would be too unwieldy to handle). There must therefore be more frequent missions but with fewer people. Failing that it will be difficult to add new sites without sacrificing the quality of our activities.

Concerned about the rationality of our activities, I took part in the Association's 3 main missions to India and Bhutan (April 2007) and Nepal (May and October 2007) which you may have followed day by day on our website [www.amtm.org](http://www.amtm.org) ...

The sites supported by AMTM are very varied and of all sizes: non-religious schools, monastery schools, clinics, independent sites and this diversity is appreciated by everyone who works in the field.

Moreover, two things are apparent everywhere: first is the warm welcome, people always look forward to the arrival of AMTM and secondly the efficient work of the team. Because AMTM has set up 3 domains of inter-dependent activities our help is really strong: assistance in development reinforces the medical aid which in turn helps the sponsorships and vice versa....

By going to each site at least once a year since 1992 we also have the background and experience required for high quality monitoring.

The teams in the field made up of a total of 40-50 people each year are however only the tip of the iceberg.

Behind them is a team of 120 people who work throughout the year to plan, finance and bring to fruition our activities in the field.

And behind them is a team of 3,900 members who through their trust and commitment permit AMTM to exist and to grow year on year...

Thanks to each one of you for your unfailing generosity.

Thank you for your presence at this 16<sup>th</sup> Annual General Meeting.

Laurent Charbonnier  
President